

Relocation Consultant

Job ID 44

Location Basingstoke RG21 6YT

Type Permanent

Job title Relocation Consultant

Job type Full time

Salary Competitive

Annual holiday 20 days (plus public holidays) – increase with long service

Pension Government Auto enrolment scheme

Benefits Healthcare cash scheme

Childcare Vouchers

Ride to Work

Company overview

Robinsons are one of the largest independent relocation solution providers in Europe. With access to global operations in over 180 countries, we relocate in excess of 10,000 families every year.

Robinsons provide a fresh determination to look at Global Relocation challenges in a new way rather than simply accepting conventional methods and attitudes. We ensure our clients are at the centre of everything we do and continue to build on the company's long established core values of openness, honesty and transparency to constantly develop unique and tangible benefits for their clients.

Role overview

The primary purpose of the Advisor is to provide clients with a personal service that is a business focused solution when relocating either into the UK or transferring out of the UK with their organisation

Responsibilities

- Continually develop their destination services to ensure that our clients receive excellence and value for money at all times in line with the company's strategic objectives.
- Deliver services according to best practice and comply with agreed Key Performance Indicators



- Build productive working relationships with key internal stakeholders, external clients and agent partners.
- Case-manage relocations, ensuring the successful delivery of a broad range of destination and relocation services to the relocatee and their family.
- Carrying out tenancy negotiations on behalf of our clients and their employees, ensuring that the tenancy agreement reflects the agreed terms and conforms to good practice in residential lettings and management.
- Co-ordinating the employee's move into the chosen property.
- Building and developing close working relationships with the client and the relocating employee.
- Keeping the client up to date at the agreed times and wherever necessary. Keeping their records and case management system up to date at all times.
- Producing invoices and management reports as required

Essential skills or experience

- Experience of working for a relocation / destination service provider in a comparable role
- Experienced tenancy negotiator with excellent negotiating skills
- An ability to understand and pre-empt client requirements.
- Experience of having been relocated.
- Fluent in another language.

Desirable skills or experience

Customer services background

How to apply

Please send your cv and covering letter to recruitment@robinsonsrelo.com